Professional-Technical Education

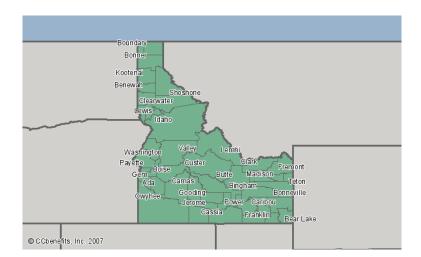


Boise, Idaho 83720

208.334.3216

Career Cluster Report

Region: All Idaho



Report produced by CCbenefits, Inc. www.ccbenefits.com

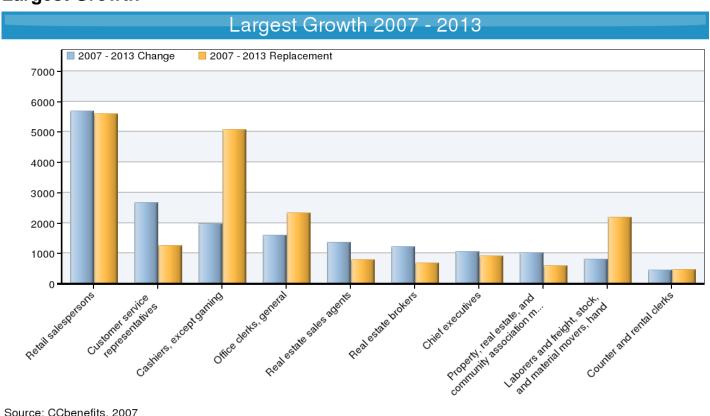
Data by Economic Modeling Specialists, Inc. www.economicmodeling.com

Executive Summary for Retail & Wholesale Sales & Service Career Cluster

Education	2007 Jobs	2013 Jobs	Change	Replacement	2006 Hourly
					EPW
Short-term on-the-job training	97,282	109,264	11,982	19,232	\$8.89
Moderate-term on-the-job training	24,822	28,408	3,586	2,687	\$12.97
Work experience in a related field	7,655	9,084	1,430	899	\$13.23
Postsecondary vocational award	9,099	10,823	1,724	1,048	\$13.89
Associate's degree	495	566	70	38	\$16.92
Bachelor's degree	7,216	8,510	1,293	791	\$12.76
Degree plus work experience	13,038	14,813	1,775	1,422	\$30.94
	159,607	181,467	21,861	26,117	\$12.02

Source: Economic Modeling Specialists, Inc. • 3/07

Largest Growth



Source: CCbenefits, 2007

SOC	Description	2007 -	Replacem	Annual	Hourly	Education
Code		2013	ent	Openings	EPW	
		Change				
41-2031	Retail salespersons	5,682	5,606	934	\$8.51	Short-term on-the-job
						training
43-4051	Customer service representatives	2,670	1,248	208	\$10.83	Moderate-term on-the-job
						training
41-2011	Cashiers, except gaming	1,972	5,075	846	\$7.50	Short-term on-the-job
						training
43-9061	Office clerks, general	1,597	2,341	390	\$10.57	Short-term on-the-job
						training
41-9022	Real estate sales agents	1,368	795	132	\$12.87	Postsecondary vocational
						award

41-9021	Real estate brokers	1,216	680	113	\$11.93	Work experience in a
						related field
11-1011	Chief executives	1,067	916	153	\$33.31	Degree plus work
						experience
11-9141	Property, real estate, and community association	1,022	597	100	\$10.44	Bachelor's degree
	managers					
53-7062	Laborers and freight, stock, and material movers, hand	815	2,182	364	\$8.54	Short-term on-the-job
						training
41-2021	Counter and rental clerks	457	458	76	\$7.67	Short-term on-the-job
						training

Source: Economic Modeling Specialists, Inc. • 3/07